

# ***THE BANK OF GUYANA***



## **STRESS TESTING GUIDELINE**

**January 2020**

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## **1.0 Authorisation**

**IN EXERCISE** of the powers conferred by section 7(d) of the Insurance Act 2016, the Bank of Guyana (herein referred to as the Bank) issues the Guideline set out here below, for observance by all registered insurers in respect of the Bank's expectations with respect to stress testing and applies to all registered insurers.

## **2.0 Introduction**

**2.1** Stress testing is a risk management technique used to evaluate the potential effects on an insurer's financial condition, of a set of specified changes in risk factors, corresponding to exceptional but plausible events. Stress testing includes scenario testing and sensitivity testing (refer to Glossary).

**2.2** Stress testing is especially important after long periods of benign economic and financial conditions, when fading memory of negative conditions can lead to complacency and the underpricing of risk. It is also a key risk management tool during periods of expansion, when innovation leads to new products that grow rapidly and for which limited or no historical experience is available.

**2.3** Stress testing attempts to determine the impact of situations where the assumptions underlying established models used in managing a business break down. This applies equally to valuation models, models of individual risks and models that aggregate individual risks.

## **3.0 Purpose of Stress testing**

**3.1** Stress testing should be embedded in enterprise wide risk management. A stress testing program as a whole should be actionable, playing an important role in facilitating the development of risk mitigation or contingency plans across a range of stressed conditions. It should feed into the insurer's decision making process, including setting the insurer's risk appetite, setting exposure limits, and evaluating strategic choices in longer term business planning.

**3.2** An insurer's stress testing program should serve the following purposes:

- i. Risk identification and control – Stress testing should be included in an insurer's risk management activities at various levels, for example, ranging from risk mitigation policies at a detailed or portfolio level to adjusting the insurer's business strategy. In particular, it should be used to address insurer-wide risks, and consider the concentrations and interactions between risks in stress environments that might otherwise be overlooked.

- ii. Providing a complementary risk perspective to other risk management tools – Stress tests should complement risk quantification methodologies that are based on complex, quantitative models using backward looking data and estimated statistical relationships. In particular, stress testing outcomes for a particular portfolio can provide insights about the validity of statistical models at high confidence intervals, for example those used to determine VaR.

As stress testing allows for the simulation of shocks which have not previously occurred, it should be used to assess the robustness of models to possible changes in the economic and financial environment. Stress tests should help to detect vulnerabilities such as unidentified risk concentrations or potential interactions between types of risk that could threaten the viability of the insurer, but may be concealed when relying purely on statistical risk management tools based on historical data.

- iii. Supporting capital management – Stress testing should form an integral part of insurers’ internal capital management where rigorous, forward-looking stress testing can identify severe events, including a series of compounding events, or changes in market conditions that could adversely impact the insurer.
- iv. Improving liquidity management – Stress testing should be a central tool in identifying, measuring, controlling and funding liquidity risks, in particular for assessing the insurer’s liquidity profile and the adequacy of liquidity buffers in case of both insurer-specific and market-wide stress events.

#### **4.0 Role of the Board and Senior Management**

**4.1** Involvement of the board and senior management in the stress testing program is essential for its effective operation. The board has ultimate responsibility for the overall stress testing program and should be aware of the key findings from stress tests. Senior management is accountable for the program’s implementation, management and oversight and for ensuring that the insurer has adequate plans to deal with remote but plausible stress scenarios.

**4.2** The board must ensure that its senior management has in place a “fit for purpose” program that is enterprise wide and that management has adopted policies requiring appropriate use of stress testing as a management tool.

**4.3** Senior management should be able to identify and clearly articulate the insurer’s risk appetite and understand the impact of stress events on the risk profile of the insurer. Senior management must participate in the review and identification of potential stress scenarios, as well as contribute to the development and implementation of risk mitigation strategies. In addition, senior management should consider an appropriate number of well-understood, documented, utilised and sufficiently severe scenarios that are relevant to their institution. Senior management’s endorsement of stress testing as a guide in

decision-making is particularly valuable when the tests reveal vulnerabilities that the insurer finds costly to address or difficult to resolve in a timely, appropriate and realistic manner.

## **5.0 General considerations for Stress testing Programs**

**5.1** Stress testing programs should take account of views from across the organisation and should cover a range of perspectives and techniques.

**5.2** The identification of relevant stress events, the application of sound modelling approaches and the appropriate use of stress testing results each require the collaboration of different senior experts such as risk controllers, economists, business managers, traders and actuaries. Insurers should also use a range of techniques in order to achieve comprehensive coverage in their stress testing program, including quantitative and qualitative techniques to support and complement models and to extend stress testing to areas where effective risk management requires greater use of judgement.

**5.3** Insurers should have written policies and procedures governing the stress testing program. The operation of the program should be appropriately documented.

**5.4** The assumptions and fundamental elements for each stress testing exercise should be appropriately documented, including the reasoning and judgement underlying the scenarios chosen and the sensitivity of stress testing results to the range and severity of the scenarios. The level of documentation should be based on the nature and purposes of the stress testing. For example, documentation of ad hoc sensitivity tests for tactical decisions may be less elaborate than the documentation of enterprise-wide stress tests used for strategic decision making. An evaluation of fundamental assumptions should be performed regularly or in light of changing external conditions. The results of the assessments should also be documented.

**5.5** An insurer should have a suitably robust infrastructure in place, which is sufficiently flexible to accommodate different and possibly changing stress tests at an appropriate level of granularity.

**5.6** The infrastructure should be able to aggregate comparable risks and exposures across the insurer. It should allow for reporting to senior management and the board in a timely manner throughout the fiscal year. The infrastructure and information systems should be sufficiently flexible to accommodate a timely increase in the frequency of ad hoc sensitivity testing to support senior management's response to rapid changes in the operating environment and also for purposes of responding to the concerns of external stakeholders and regulators.

**5.7** An insurer's stress testing infrastructure and information systems should be commensurate with the nature and complexity of the insurer and its risk profile. For

example, greater risk factor volatility and shorter time horizons for management actions require infrastructure and information systems that accommodate more frequent stress testing in those areas.

**5.8** An insurer should regularly maintain and update its stress testing framework. The effectiveness of the stress testing program, as well as the robustness of individual components, should be assessed regularly and independently.

**5.9** Assessments of effectiveness should be qualitative as well as quantitative, given the importance of judgments and the severity of shocks considered. Areas for assessment should include effectiveness of the program in meeting its intended purposes, documentation, development work, system implementation, management oversight, data quality and hypotheses and assumptions used.

**5.10** Since the stress test development and maintenance processes often imply judgmental and expert decisions (e.g. assumptions to be tested, calibration of the stress, etc.), the independent control functions such as risk management and internal audit should also play a key role in the process. In particular there should be an independent review (e.g., by internal audit) of the adequacy of the design and effectiveness of the operations of an insurer's stress testing programs.

## **6.0 Methodology and Scenario Selection**

**6.1** Stress tests should cover a range of risks and business areas, as well as at the insurer-wide level. An insurer should be able to integrate effectively, in a meaningful fashion, across the range of its stress testing activities to deliver a complete picture of insurer-wide risk.

**6.2** A stress testing program should consistently and comprehensively cover product-, business- and entity-specific views. Using a level of granularity appropriate to the purpose of the stress test, stress testing programs should examine the effect of shocks across all relevant risk factors, taking into account interrelations among them.

**6.3** Comprehensive stress testing programs should consider the insurer's most material and significant risks. Where relevant and material, such risks may include:

- credit risk, including counterparty and reinsurance risk;
- market risk, e.g.,
  - general market
  - specific
  - cash flow mismatch
  - interest rate
  - foreign exchange
  - commodity

- insurance risk, e.g.,
  - mortality
  - morbidity
  - claim frequency and severity
  - persistency and lapse risk
- liquidity risk
- operational and legal risk
- concentration risk
- contagion risk
- risk to reputation
- securitization risk
- new business risk
- regulatory risk
- inflation risk

**6.4** The impact of stress tests is usually evaluated using one or more measures. The particular measures used will depend on the specific purpose of the stress test, the risks and portfolios being analysed and the particular issue under examination. A range of measures may need to be considered to convey an adequate impression of the impact.

Typical measures used are:

- asset and liability values
- level of impaired assets and write-offs
- accounting profit and loss
- economic profit and loss
- required and available regulatory capital
- economic capital
- liquidity and funding gaps

**6.5** Stress testing programs should apply across business and product lines and cover a range of scenarios, including non-historical scenarios, and aim to take into account system-wide interactions and feedback effects (e.g., second order and macroeconomic effects).

**6.6** Stress tests should be conducted flexibly and imaginatively, in order to improve the likelihood of identifying hidden vulnerabilities. A “failure of imagination” could lead to an underestimation of the likelihood and severity of extreme events and to a false sense of security about an insurer’s resilience.

**6.7** The insurer should assess the impact of severe shocks and periods of severe and sustained downturns, including its ability to react over the time horizon appropriate for the business and risks being tested.

**6.8** Insurers should use stress tests to identify, monitor and control risk concentrations. To adequately address risk concentrations, the scenario should aim to be firm-wide and comprehensive, covering balance sheet and off-balance sheet assets, contingent and non-contingent risks, and should give due consideration to actions beyond contractual obligations that might be undertaken to preserve reputation. Further, stress tests should identify and respond to potential changes in market conditions that could adversely impact an insurer's exposure to risk concentrations.

**6.9** Stress tests should feature a range of severities, including events capable of generating the most damage, whether through size of loss or through loss of reputation. A stress testing program should also determine what scenarios could challenge the viability of the insurer (reverse stress tests). Such tests may be useful in uncovering hidden risks and interactions among risks.

**6.10** Stress tests should be geared towards events and business areas that might be particularly damaging for the insurer. Areas which benefit in particular from the use of stress testing are business lines where traditional risk management models indicate an exceptionally good risk/return trade-off; new products and new markets which have not experienced severe strains; and exposures where there are no liquid two way markets.

**6.11** Insurers should conduct reverse stress tests. A reverse stress test starts with a specified outcome that challenges the viability of the firm. One example of such an outcome would be that over a short time period, the firm incurs a very large loss that challenges its viability. The analysis would then work backward (reverse engineered) to identify a scenario or combination of scenarios that could bring about such a specified outcome. The reverse stress test induces insurers to consider scenarios beyond normal business settings that would include events with contagion and systemic implications.

**6.12** An insurer should enhance its stress testing practices by considering important interrelations between various factors, including price shocks for specific asset categories; the drying-up of corresponding asset liquidity; the possibility of significant losses damaging the insurer's financial strength; growth of liquidity needs as a consequence of liquidity commitments; taking on board affected assets; and diminished access to secured or unsecured funding markets.

**6.13** As part of an overall stress testing program at an insurance company, specific consideration should be given to important interrelations between various risk factors. For a life insurer, changes in economic conditions can significantly affect policyholder behaviour such as lapse rates, utilization of options within an insurance contract, and morbidity and recovery rates. For a property and casualty insurer, changing economic conditions will not only influence investment income and company expenses, but can also, particularly in times of inflation, lead to higher claims and loss reserves. The interrelations of various factors will depend upon the insurer's products, its investment policy and its approach to managing its business. A critical goal for insurers is to identify

situations in which the assumed normal pattern of interrelationships breaks down due to a change in the business environment.

## **7.0 Specific Areas of Focus**

**7.1** The following risks have proven to require specific attention in light of experience of financial market turmoil:

- Risk Mitigation
- Securitization and Warehousing Risks
- Risks to Reputation
- Counterparty Credit Risk
- Risk Concentrations

As such, stress testing should be prominent among the risk assessment tools used where these specific risks are material.

### **7.1.1 Risk Mitigation**

**7.1.1.1** Stress testing should facilitate the development of risk mitigation or contingency plans across a range of stressed conditions. The performance of risk mitigating techniques, like reinsurance, hedging, netting and the use of collateral, should be challenged and assessed systematically under stressed conditions when markets may not be fully functioning and multiple insurers simultaneously could be pursuing similar risk mitigating strategies. Stress testing should also reflect constraints on management actions and should not place undue reliance on the timeliness of mitigating actions.

### **7.1.2 Securitization and Warehousing Risks**

**7.1.2.1** The stress testing program should explicitly cover complex and customized products such as securitized exposures. Stress tests for securitized assets should consider the underlying assets, their exposure to systemic market factors, relevant contractual arrangements and embedded triggers, and the impact of leverage, particularly as it relates to the subordination level in the issue structure.

**7.1.2.2** The stress testing program should cover pipeline and warehousing risks. These are market, credit and funding risks arising in the period prior to securitization or sale and which may arise from the need to hold assets for longer periods than originally planned when markets are disrupted. An insurer should include such exposures in its stress tests regardless of their probability of being securitized. Many of the risks associated with pipeline and warehoused exposures emerge when an insurer is unable to access the securitization or other markets due to either insurer specific or market stresses.

### **7.1.3 Risks to Reputation**

**7.1.3.1** An insurer should enhance its stress testing methodologies to capture the effect of risks to reputation. To mitigate reputational spill-over effects and maintain market confidence, an insurer should have an approach to assess the impact of risks to reputation on other risk types.

**7.1.3.2** The insurer should integrate risks arising from off-balance sheet vehicles and other related entities in its stress testing program. An insurer should carefully assess the risks associated with commitments to off-balance sheet vehicles related to structured credit securities and the possibility that assets will need to be taken on balance sheet for reputational reasons. Therefore, in its stress testing program, an insurer should include scenarios assessing the size and soundness of such vehicles relative to its own financial, liquidity and regulatory capital positions. This analysis should include structural, solvency, liquidity and other risk issues, including the effects of covenants and triggers.

### **7.1.4 Counterparty Credit risk**

**7.1.4.1** An insurer may have large gross exposures to leveraged counterparties, including hedge funds, financial guarantors, investment banks and derivatives counterparties that may be particularly exposed to specific asset types and market movements. Under normal conditions, these exposures are typically completely secured by posted collateral and continuous re-margining agreements yielding zero or very small net exposures. In the case of severe market shocks, however, these exposures may increase abruptly. The potential cross-correlation of the creditworthiness of derivative counterparties with the risks of the reference assets may emerge (i.e., wrong-way risk). An insurer should ensure that its stress testing approaches related to derivative counterparties are robust in their capture of such correlated tail risks.

### **7.1.5 Risk Concentrations**

**7.1.5.1** Stress testing should consider risk concentrations resulting directly from risk taking activities as well as those resulting indirectly from actions to mitigate risks, e.g., concentrations of credit counterparty risk arising from hedges of market and insurance risk.

**7.1.5.2** Risk concentrations may arise along different dimensions:

- single name concentrations
- concentrations in regions or industries
- concentrations in single risk factors
- concentrations in indirect exposures via posted collateral or hedge positions
- concentrations in off-balance sheet exposure, contingent exposure or non-contractual obligations by reputational reasons

**7.1.5.3** In addition, concentrations may arise based on correlated risk factors that reflect subtler or more situation-specific factors, such as previously undetected correlations between market and credit risks, as well as between those risks and liquidity risk.

## **8.0 Supervisory Considerations**

**8.1** The Bank reviews insurers' stress testing programs as part of the supervisory review process. The Bank expects to see evidence that stress testing is integrated into insurers' internal risk management processes.

**8.2** The Bank uses the results of insurers' stress testing programs as important information and integrates the results into its assessment of the inherent risks and risk controls and oversight of insurers' business activities. In assessing insurers' stress testing programs, the Bank may:

- i. Evaluate whether scenarios chosen are consistent with the risk appetite the insurer has set for itself.
- ii. Assess whether scenarios are appropriate to the portfolio of the insurer and that they include severe shocks and periods of severe and sustained downturn. The scenarios chosen should also include, where relevant, an episode of market turbulence or a shock to market liquidity.
- iii. Assess whether the frequency and timing of stress testing is sufficient to support timely management action. While it is up to each insurer to determine how to best integrate stress testing into its business planning process to achieve the maximum benefits, ideally the quarterly Risk-based Solvency Test of an insurance company would be available to the board as soon as is reasonably possible.
- iv. Ask insurers to evaluate scenarios under which viability is compromised and may ask insurers to test scenarios specific to different lines of business, to assess the plausibility of events that could materialize in significant strategic or reputational risk, in particular for business lines with significant balance sheet exposures.
- v. Ask insurers, from time to time, to carry out standardized:
  - sensitivity tests for individual businesses/products given evolving market conditions or
  - scenario tests for use by the Bank to assess system wide vulnerabilities.
- vi. Examine the future capital resources and capital requirements under adverse scenarios. In particular, the Bank would consider the results of forward-looking stress testing for assessing the adequacy of capital buffers.
- vii. Take account of the extent to which capital might not be freely transferable within groups under adverse scenarios. The Bank would also consider the possibility a

crisis impairs the ability of even very healthy insurers to raise funds at reasonable cost.

- viii. Review the range of management actions envisaged by insurers in response to the results of the stress testing exercise and be able to understand the rationale for the management body decision to take or not to take remedial actions. Supervisors may challenge whether such actions will be available in a period of stress and whether the insurer will realistically be able and willing to take such actions.
- ix. Make recommendations to an insurer to take appropriate remedial action to address weaknesses in its stress testing program.

**8.3** From time to time, the Bank may conduct an analysis of the impact of system-wide stress scenarios. The Bank intends as much as possible to test the impact of these system-wide scenarios using information that is reported in regulatory returns or regularly collected as part of the supervisory review process in order to minimise data calls on insurers.

## **9.0 Effective Date**

The effective date for this guideline is January 01, 2020.

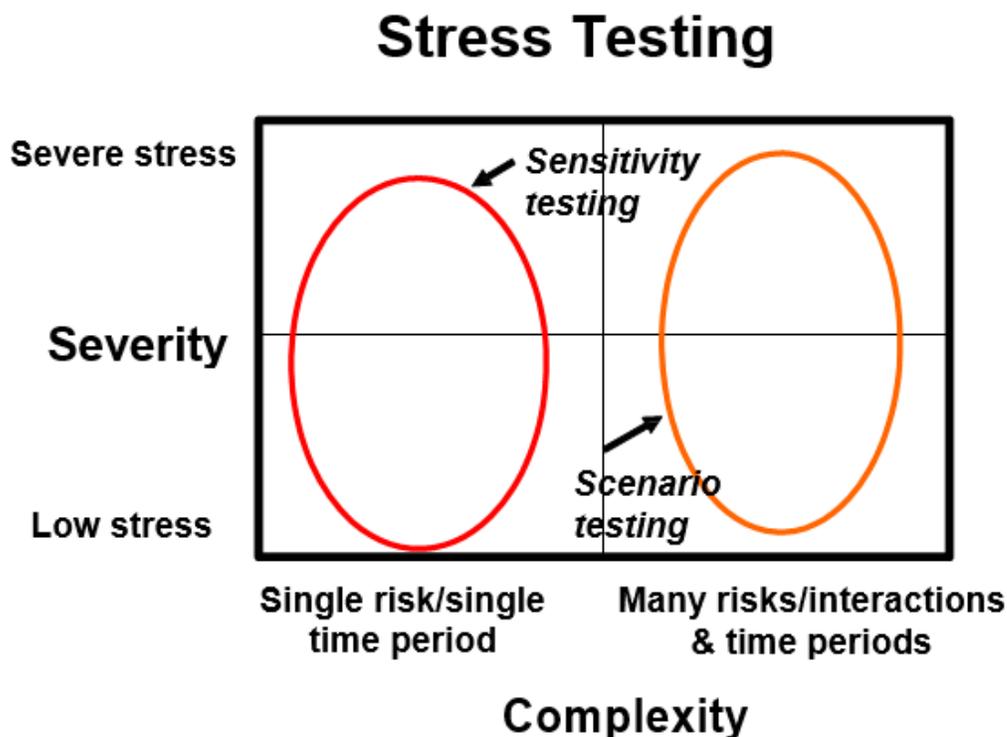
## Glossary

### Scenario testing:

Scenario testing uses a hypothetical future state of the world to define changes in risk factors affecting an institution's operations. This will normally involve changes in a number of risk factors, as well as ripple effects that are other impacts that follow logically from these changes and related management and regulatory actions. Scenario testing is typically conducted over the time horizon appropriate for the business and risks being tested.

### Sensitivity testing:

Sensitivity testing typically involves an incremental change in a risk factor (or a limited number of risk factors). It is typically conducted over a shorter time horizon, for example an instantaneous shock. Sensitivity testing requires fewer resources than scenario testing and can be used as a simpler technique for assessing the impact of a change in risks when a quick response or when more frequent results is needed.



### Board:

Board refers to the institution's board of directors. Where foreign insurance companies or foreign banks operate in Guyana on a branch basis, the Bank looks to the Chief Agent or Principal Officer of a branch to oversee the management of the branch, including matters of corporate governance.